

Curriculum Vitae



Personal information

www.miraconsult.at

Surname(s) / First name(s)

Hirschmugl-Fuchs Monika

Address(es)

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E-mail

monika.hirschmugl-fuchs@miraconsult.at

Website

www.miraconsult.at

Nationality

Austria

Date of birth

30.05.1959

Gender

Female

Work experience

01/2014 - development ongoing

Generation Ökofair e.U.

www.generation-oekofair.com

Main activities and responsibilities

Online and offline marketplace for sustainable and fair procurement and development of new work place for people in difficult living situations

++43-664 140 98 03

Mobile:

- Management and innovation
- Support of people on the way to start-up
- Train and inform about relevant topics

Type of business sector Trade, information, new business models

Dates 07/2012 - ongoing

Main activities and responsibilities

Liebocher Koffer Leit – sustainable and fair market place

www.liebocherkofferleit.com

- · Co-Founder and Board Member
 - Development and organization

Type of business sector

Regional craft development, fair trade and production

Dates

06/2011 - ongoing

Occupation or position held

Honorary Head of Tourism Association of Lieboch

www.tourismusverband-lieboch.at

Main activities and responsibilities

- Internal and external representation of the association
- development of sustainable tourism and economic and social wealth through tourism
- cooperation with local enterprises, organisation and municipality
- cooperation with regional, national and international tourism
- development of innovative, sustainable and ethical products according to the region
- · marketing development (online / offline) and creation of brand

Type of business or sector Tourism, sustainable regional development

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Dates

09 / 2010 - ongoing

Occupation or position held

General partner, managing director

D.M.A.T. Consulting KG

Main activities and responsibilities

General management

Project development and implementation

Reporting and evaluation

Type of business or sector

Consulting, Training, Project Management

Dates

08 / 1999 - ongoing

Occupation or position held

OWNER, sole proprietor /Management Consultant, Business Mediatormiraconsult e. U., CMC (since 2002)

Main activities and responsibilities

- Consulting and supporting of SME and NGO (Foundation, Crisis Management, take-over and change processes, sustainable strategies, Co-operations & networks, CSR,)
- National and EU Proposal development (RP7 and others),
- Planning of and cooperating in interdisciplinary (international) projects in the field of risk management, disaster relief, business development and evaluation (EU, Austria, local)
- Projects in the context of "Diversity, self-determined life, CSR, sustainability
- Climate change and fair development in communities (local government)
- development of sustainable, accessible & social tourism for SME, local and regional
- planning and deducting of international disaster management trainings
- eco-training local, (individual) training for people with disabilities,
- Mentoring people for getting a (new) chance
- Development of tools for sustainable tourism for all
- Apprentice training / place for internships

Type of business or sector

Consulting

Dates 10

10 / 2001 - ongoing

Occupation or position held

Type of business or sector

Mediator, Miraconsult e.U. registered Mediator at the Austrian Ministry of Justice

Main activities and responsibilities

- Mediation in case of conflicts in and between enterprises, organizations, NGOs,
- Mediation regarding diversity and equal opportunities
- Crisis & conflict prevention in change processes,
- Conflict prevention, e.g. Contract negotiations or team building

Business mediation / conflict resolution

Dates

1992 - 1998

Name and address of employer

Tagesmütter Graz-Steiermark, Carneriegasse 64, 8010 Graz

Occupation or position held

Regional management

Main activities and responsibilities

- Selection, training and engagement of personnel
- vocational training planning, conduction, documentation and evaluation of
- Contracting (clients, employment office, youth welfare, local and regional authorities)
- Business management (budgeting, controlling, planning, human resource management, PR)
- Cooperation with communities, regional department, public organizations and competitors

Type of business or sector

NGO Management & Adult Vocational Training

Dates

1990 – 1992

Name and address of employer

Freelance for project planning, training, business & tax consultancy –

- social affairs, training & business development different Austrian NGO
- Trainer for German business language Deutsch in Graz, Austrian Ministry of Education
- tax consultancy (not responsible),

Occupation or position held

Project manager, trainer, expert - only occasional because of family duties

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Main activities and responsibilities

- Vocational trainer for German business language in Croatia, Hungary, Czech Republic, Slovakia& Bulgaria
- Project and business development in NGO
- Reporting procedure

Type of business or sector

Training, project management, advisor

Dates

1005 1001 (interrupted by parental leave

Name and address of employer

Occupation or position held

Main activities and responsibilities

Type of business or sector

1985 – 1991 (interrupted by parental leave)

Creditanstalt-Bankverein, Herrengasse, 8010 Graz

Executive officer , Department for International Affairs

Documentary letter of credit, CP, C/A

International financial affairs

Dates

1975 - 1985 (on average)3 months per year

Name and address of employer

Occupation or position held

Main activities and responsibilities

Different restaurants and hotels in Austria, Germany, Switzerland

Service co-worker

Restaurant Service and sometimes all other parts of looking after guests

Type of business or sector Tourism

EDUCATION AND TRAINING

2013 - 2014

Advanced vocational training in mediation, sustainable economy development, ...

DatesTitle of qualification awarded

2012

- (1) National funding systems
- (2) Social Media marketing

Principal subjects/occupational skills covered

- 1) National, regional and the most important EU/international funding systems
- (2) Deeper knowledge about Social media marketing

Name and type of organization providing education and training

- (1) Austria Wirtschafts Service GmbH(2) Online Marketing GmbH
- Level in national or international classification
- (1) Certified Funding expert / Certificate of attendance

DatesTitle of qualification awarded

2011

(1)EMAS European Environmental Management System (Enterprises and local communities) (2)Social Media Strategies, Human Rights

Principal subjects/occupational skills covered

Planning and implementing (1) environmental management systems / (2)Social Media Strategies, Human rights to be part of business and developement strategies

Name and type of organization providing education and training

PADRES (EU-Project), Federal Ministry of Agriculture, Forestry, environment and Water Management, different online and practical trainings

Level in national or international classification

Certificate of participation / (1) Internal auditor

2010 Dates

Title of qualification awarded

Evaluation of Sustainability

Principal subjects/occupational skills

Evaluation of international (EU-)projects

Name and type of organization providing education and training EASY-ECO Project (online and presence studies)

Level in national or international classification

Certificate of participation

Dates

2009

Title of qualification awarded

Certified Risk manager, Certified Quality Manager, Accredited CSR Consultant, Consultant for Ecolabeling Tourism, Cross border Mediation

Principal subjects/occupational skills covered Risk management, Quality Management, summer camp for self-determined living, innovation management, Business Continuity and corporate security management,

Cross border mediation (online and presence-training joining an EU-project) The way back to University, starting the preparation of dissertation

Name and type of organization providing education and training Quality Austria, Austrian Standards Institute, Ministery, others

Level in national or international classification

Title of qualification awarded

Certificate, Accreditation

Dates

2008

EOQ Environmental Systems Manager

Principal subjects/occupational skills

Business Transfer Programme (Leonardo da Vinci),

covered Consultancy Training 7th FP, FP7 cooperation - network

Name and type of organization providing education and training

Environmental System Management, summer academy for sustainable building,

Austrian Research Promotion Agency (FFG), Quality Austria, University of Technology Graz,...

Level in national or international classification

Environmental Systems Manager

Dates

2007

different

2006

Title of qualification awarded

Various trainings and workshops in the field of

Principal subjects/occupational skills

sustainable management, corporate social responsibility, business mediation and cross border mediation, regional sustainable development

Name and type of organization providing education and training Level in national or international Various institutes and organizations

classification

Dates

Title of qualification awarded

Internationalization Consultant / CMC (a national qualification I already reached 2002 for national consulting)

Principal subjects/occupational skills covered International Strategies of Market Entry, English for Business Communication, International Project Management, Intercultural Management, Essentials of Internationalization Consulting

Name and type of organization providing education and training

A Leonardo da Vinci project coordinated by FH Joanneum, Graz

Level in national or international classification

CMC

2006

Title of qualification awarded

Sport Manager

Principal subjects/occupational skills covered Organization, Marketing, Strategy, Mission Statement, Law, Financing, Budgeting and Controlling, Science of Training

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Name and type of organization providing education and training

Level in national or international classification

National Sports Organization (BSO)

Sport Manager

Dates

Title of qualification awarded

Principal subjects/occupational skills covered

2005

ManagEUr, Certified European Project Manager

- Contract Management and Planning
- Quality Management
- E-working and Team Management

Name and type of organization providing education and training

A Leonardo da Vinci project , www.manageur.com

tos | 2001 - 2002

Dates

Title of qualification awarded

Principal subjects/occupational skills covered

Name and type of organization providing education and training

Level in national or international classification

Mediator

- Conflict resolution
- Communication, contracting

Wifi Steiermark

Registered Mediator subject to the regulations of Austrian Ministry of Law

Dates | 2000 - 2007

Title of qualification awarded

Accreditation for Basel-II Consultant, E-Business Consultant, International Consultant, CSR & Sustainability Consultant

Principal subjects/occupational skills covered

- Financing and risk Management
- IT-Business (strategy and Law, but not the technical part)
- International affairs
- Sustained economic growth and corporate social responsibility

Name and type of organization providing education and training

Austrian Chamber of Commerce

Dates

1977 - 1985

Title of qualification awarded Principal subjects/occupational skills

covered

- Master of business
 - Some aspects of law
 - Basic language studies

Business economics

Name and type of organization providing education and training

University of Graz

Personal skills and competences

Mother tongue(s)

German

Other language(s)

Self-assessment

European level (*) English

> Italian Spanish

French

Understanding				Speaking					Writing
	Listening Reading		Reading	Spoken interaction		Sp	Spoken production		
	C1		C1		C1		C1		C1
	A2		A2		A2		A2		A2
	B1		B1		A2		A2		A2
	A2		A2		A1		A1		A1

(*) Common European Framework of Reference for Languages

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Social skills and competences

I like to be an active member of a community, to motivate, to support as well as to teach, train and to cooperate with people, groups and societies and I like to develop solutions for a sustainable future in cooperation with others

- Referee for Youth Tetration and initiator for Modern Pentathlon in Styria cooperating with the international fair play organization
- Member of local social networks (e.g.for people with disabilities)
- Mentoring students, young athletes or people (especially women) trying a new start
- Developing and promoting "fair community" and climate alliance

Organizational skills and competences

- good team player with leading competences
- Analytical thinking
- reliable and responsible
- sustainable development and strategies
- Intercultural and interdisciplinary networking

Technical skills and competences

basic technical IT-knowledge

Computer skills and competences

 advanced user competences (Word, Excel, Power Point, MS Outlook), Social Media Management

Driving license

В

Personal interests and activities

- Respectful, fair and cooperative activities with Family, friends, society
- Sustainability and (business) ethics
- Sustainable development of individuals, enterprises, communities, regions
- · Reading, listening, learning, Horse riding, hiking, cycling

Membership

- Austrian Chamber of Commerce (Experts Groups: Solvency and Risk Management, Business Mediation, CSR)
- Member of ÖBM (Austrian organisation for Mediators) (<u>www.oebm.at</u>) und "Mediation without Barriers" (<u>http://www.ate.at/BGStG/index.php</u>)
- Member of "respACT Austria" (www.respact.at)
- Member of ARGE proEthik (www.wko.at/proethik)
- Member of Win-Consultantpool (<u>http://www.win.steiermark.at</u>)
- Member of Global Compact Network (http://www.unglobalcompact.at)
- Partner and editor in Foerderblog, platform for (international) funding (http://www.foerderblog.at)
- Partner of D.M.A.T. Consulting KG, disaster management advice and training, (http://www.dmat.at)
- Different social associations (social inclusion of (disabled) people)

Some Ongoing projects

- Education for Peace new in October 2012 (<u>www.education-for-peace.org</u>)
- Entfesselt-im-Rollstuhl (writing a book with young people with disabilities) (www.entfesselt-im-rollstuhl.com)
- Equicane (<u>www.equicane-steiermark.blogspot.com</u>) Mobility course for children
- Miraleben (new chances for (elder) people after health problems) (www.miraleben.wordpress.com)
- Environmental education Lieboch (workshops, information, platform, networking) (www.miraconsult.at/consultneu/oekolieboch/)
- Mentoring (young people with probation, high qualified migrants) (<u>www.die-chance.eu.tc/</u>)
- Tourism development Lieboch (<u>www.tourismusverband-lieboch.com</u>)
- ZunanE –easy entrance to healthy regional, natural food easy language/picture guide